



THE AMERICAN  
ACADEMY IN BERLIN  
HANS ARNHOLD CENTER

## *Job Posting*

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### DEVELOPMENT ASSOCIATE

The **American Academy in Berlin** was established in 1994. Its primary goal is to foster greater understanding and dialogue between the people of the United States and the people of Germany. The independent, privately funded, and not-for profit institution offers residential fellowships at its Hans Arnhold Center in Berlin to American scholars, writers, policymakers, and artists, permitting them to pursue their work in a manner that encourages participation in the vibrant life of Berlin and Germany. The Academy also brings leading Americans to Berlin for briefer visits to facilitate a robust exchange of views in a transatlantic context. The Academy's head office operates in New York with a small team; the main operative unit is located in Berlin.

**The American Academy in Berlin's New York Office is seeking a Development Associate.**

#### **Regular duties will include:**

- Providing support for the Vice President of Development as well as the New York Representative in the coordination of US fundraising efforts and in general office operations
- Managing the US gift process system in coordination with the Berlin development team
- Drafting and proofreading proposals, appeals and donor correspondence
- Conducting prospect research as directed and maintaining database records
- Assisting with the organization of Academy fundraisers and alumni-related events in the US
- Assisting with the planning and organization of board and committee meetings
- Assisting the Fellows Selection team in the organization of annual meetings in New York
- Supporting office management, including answering telephone requests, mail, preparing correspondence and invoices, overseeing the office supply inventory

#### **Qualifications sought:**

- Bachelor's Degree and 1-3 years of working experience, preferably in development
- Excellent written and verbal communication skills as well as proficient research skills
- Strong computer skills, including MS Word and Excel, and database management experience
- Event or project management experience and strong time management skills
- Outstanding interpersonal skills and the ability to interact with high profile persons
- Ability to use sound judgment when working with highly confidential information
- Detail-oriented, reliable team player with the ability to multi-task
- Basic knowledge of German and interest in transatlantic relations is of advantage

**Compensation:** Salary is commensurate with experience and educational background. The American Academy in Berlin offers a health benefits package and retirement savings plan.

This position is full-time (40 hours per week), will report to the Vice President of Development, and be based in our New York City office.

**Please send your application (as single pdf) with cover letter, resumé, and salary expectations to:  
jobs@americanacademy.de**

*The American Academy in Berlin is an Equal Opportunity Employer and does not discriminate on the basis of age, color, national origin, ethnic origin, citizenship status, disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status, veteran status, or any other characteristic protected by federal, state, or local law in its employment policies. In addition, the American Academy in Berlin will provide reasonable accommodations for qualified individuals with disabilities.*

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